

AI-POWERED PLATFORM

# requAire – Clarity before Delivery

requAire is an AI-powered platform for the structured evaluation and preparation of IT requirements before implementation. The goal is to align business and IT early and start projects on a validated foundation. Reducing risk, rework, and cost from day one.

## Structured Demand Capture

Capture IT requirements in a structured, consistent format from the start

## AI-Powered Evaluation

Intelligent assessment of solution options and make-or-buy decisions

## Implementation-Ready Output

Translate requirements into clear, validated, actionable specifications

# Why IT Projects Fail Before They Start

Most IT projects begin with unclear or incomplete requirements. The consequences are predictable: misalignment between business and IT, costly late-stage changes, and decisions made on shaky ground. requAire addresses the root cause, the demand phase.

## Unclear Requirements

Projects launch with vague, incomplete, or contradictory specifications that create ambiguity downstream

## High Coordination Overhead

Excessive alignment effort between business and IT teams drains time and resources before work even begins

## Wrong Make-or-Buy Decisions

Without structured evaluation, organizations choose the wrong path, building when they should buy, or vice versa

## Scope Volatility & Rework

Late changes trigger cascading rework, budget overruns, and delayed delivery timelines

# How requAire Works

requAire structures and qualifies IT requirements in the early project phase, before a single line of code is written. By combining AI-powered analysis with structured methodology, it creates a shared foundation that both business and IT can trust.



The result: projects start with clear, validated requirements — reducing uncertainty, rework, and cost from the very beginning.

# Benefits for Every Stakeholder

## For Organizations

- Faster and better-informed IT decisions
- Reduced coordination and alignment overhead
- Higher quality requirements from the start
- Less project uncertainty and risk exposure
- Measurable cost savings across the portfolio

## For Teams

- Shared understanding between business and IT
- Structured collaboration in early project phases
- Better decision-making foundations for all parties
- Transparent traceability of requirements and changes
- Reduced friction in cross-functional workflows

## KEY FEATURES

# What requAIre Delivers



## Demand Structuring

Structured intake of IT requirements ensures consistency, completeness, and comparability across all initiatives



## Market Intelligence (Assisted)

AI-assisted evaluation of solution options helps teams identify the best-fit approach before committing resources



## Requirement Translation

Automatically transforms raw demand into complete, implementation-ready specifications that development teams can act on



## Traceability & Impact Analysis

Full transparency over dependencies, downstream effects, and change impact across the entire requirement lifecycle



IMPACT

# Measurable Results

requAire delivers quantifiable improvements across the entire project initiation and delivery process. These KPIs are based on typical outcomes observed when structured, AI-assisted requirement management replaces ad-hoc processes.

**2x**

## Faster IT Decisions

Decision cycles are cut in half through structured evaluation and AI-assisted analysis

**30%**

## Less Requirement Rework

Fewer revisions needed when requirements are validated and complete from the start

**20%**

## Less Scope Volatility

Clearer requirements reduce late-stage scope changes and their downstream impact

**50%**

## Less Coordination Effort

Structured alignment dramatically reduces the back-and-forth between business and IT teams

**~20%**

## Cost Savings Potential

Overall project cost reduction through fewer errors, less rework, and faster delivery

# What Sets requAire Apart

Most tools focus on managing requirements after they exist. requAire is different — it operates in the critical **demand phase**, where the highest-impact decisions are made and where most projects create their first debt.

## → **Early-Phase Focus**

Purpose-built for the demand phase — where traditional tools are silent and decisions are most consequential

## → **Structure + Evaluation + Alignment**

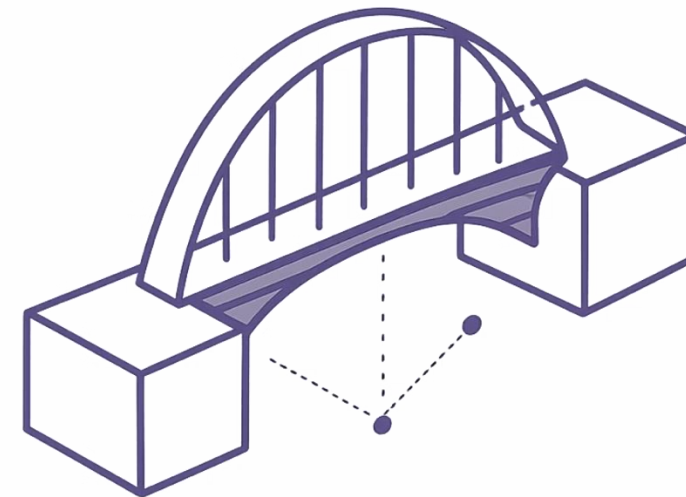
A unique combination that no single-point tool offers: structuring demand, evaluating options, and aligning stakeholders in one platform

## → **Business & IT Bridge**

Connects business perspective with IT reality — creating a shared language and shared understanding from day one

## → **AI-Powered & Data-Driven**

Leverages AI to surface insights, recommend options, and reduce human bias in critical early decisions



# Where requAIre Fits



## Evaluating New IT Initiatives

Structure and qualify incoming IT demands before they enter the project pipeline — ensuring only well-defined initiatives move forward



## Make-or-Buy Decisions

Objectively assess whether to build in-house, buy off-the-shelf, or partner — with AI-assisted analysis and structured criteria



## IT Project Preparation

Ensure every project starts with validated, complete, and aligned requirements — dramatically increasing the probability of on-time, on-budget delivery



## Requirement Management Optimization

Modernize and streamline existing requirement management processes with AI assistance and structured methodology

# What Our Customers Achieve

Organizations using requAire experience a fundamental shift in how IT projects are initiated and delivered. The impact is felt across the entire portfolio from individual project success rates to overall IT spend efficiency.

## Fewer Bad Investments

Structured evaluation prevents costly wrong-path decisions before resources are committed

## Faster Project Starts

Validated requirements eliminate pre-project delays and get teams into execution mode sooner

## Higher Success Rate

Projects built on clear, aligned foundations are significantly more likely to deliver as planned

## Lower Total Costs

Reduced rework, fewer changes, and less coordination translate directly to bottom-line savings

GET STARTED

# Experience requAlre Firsthand


See how requAlre transforms your IT demand process. Whether you want to explore the platform on your own or speak directly with our team, we're ready to show you what Clarity before Delivery looks like in practice.

## Try a Live Demo

Explore requAlre interactively and see the platform in action with real-world scenarios. No commitment required, just clarity.

## Book a Meeting

Schedule a personalized session with our team. We'll walk through your specific use cases and show you exactly how requAlre fits your organization.

 **Clarity before Delivery.** Start your next IT project on a validated foundation. requAlre makes it possible.